

Open Up To The Future



## COMPANY PROFILE

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Open Cubicles Technologies Private Limited  
<https://opencubicles.com>





# Trust Us For **#everythingtech**

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We are results-driven technology and design enthusiasts who like to challenge the status quo and develop solutions that help you to achieve your business goals

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## Full-service Mobile, Web & Custom Software Development Experts

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UI/UX Consulting

AI / ML

Application Development

Big Data on Cloud

Solar Industry Solutions

Cloud App Security

IT Outsourcing

Data Science

Blockchain Development

Robotic Process Automation

eCommerce Packages

# ABOUT US

## Trust Us For #everythingtech

A full-service software development company based out of Gurgaon, India, we provide highly reliable, scalable & cost-effective technology outsourcing solutions to organizations of all sizes across the globe. We have a rich legacy of servicing clients from India, Australia, USA, UK, UAE, Singapore & many other countries. Our leadership team has over 40 years of collective industry experience. Our founder, Amit Aggarwal, an IIT Mumbai alumnus, is a sought after mentor & Open Source expert. His technical and advisory experience includes roles at FormBay (the market leader in solar energy compliance management in Australia), GO Energy Group Ltd (erstwhile solar power behemoth in Australia) and Andela Programmers (Africa), among others.



**120**

Clients Served



**710**

Cloud Instances  
Managed



**500 TB**

Data Volume  
Handled



**9 Mn**

Lines of Code  
Written

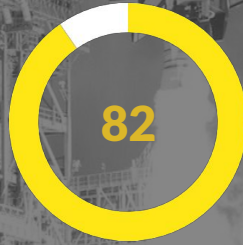
<https://opencubicles.com>



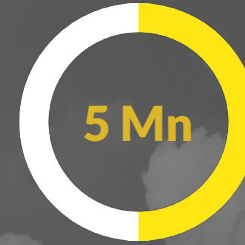
# OUR IMPACT



CLOUD BILLING  
SAVED



CYBERSECURITY  
THREATS MITIGATED



ECOMMERCE  
TRANSACTIONS  
ENABLED

We **STRENGTHEN, SECURE & PROPEL** our clients!

# OUR CORE STRENGTHS

## APP DEVELOPMENT

We have successfully delivered scores of demanding web and mobile applications



## CLOUD APP SECURITY

We are experts in security audit, ethical hacking & best-in-class cyber security techniques



## BLOCKCHAIN

We are working on some next-gen Blockchain projects including a marketplace that solely accepts cryptocurrency



While we have a great track record of building diverse types of enterprise applications, SaaS mobile platforms, multilingual CMSs, complex eCommerce websites, and highly scalable cloud apps, we have mastered certain areas more than the others

SOLUTION  
LEADERSHIP  
BUSINESS  
MOTIVATION  
STRATEGY  
GOAL  
TEAM  
DEVELOP  
PROFESSIONAL  
SUCCESS

# OUR DNA & VISION

- Experience of building highly reliable enterprise applications
- We build apps with a focus on sustainability, scalability & usability
- Experience of co-creating a breakthrough SaaS mobile platform for education industry & a next-gen crypto-currency based ecommerce portal
- Expertise in cloud app development & securing it from threats
- We can adapt open source tech to build fully customized mobile and web apps that address clients' business problems in the most cost effective way
- Expertise in creating customized CRM & ERP solutions for diverse sectors
- Extensive support options including round-the-clock remote assistance
- Strict adherence to agreed timelines & scope - we work closely with you just like your own team!
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When we dream, we dream big. When we envision something, we don't limit our vision to something that seems possible. We open up ourselves and our clients to possibilities. We think outside the box, we go beyond the limits. Our vision is to always stay on the forefront of innovation.

**Open Up To A World Of Possibilities!**

<https://opencubicles.com>

# OUR DESIGN PROCESS



# OUR DEVELOPMENT PROCESS

Project Initiation

01

Requirements Gathering

02

Analysis

03

Design

04

- Internal Projects Tracking Tool for tracking & managing software lifecycle
- Development on high-end macs to ensure use of cutting edge development tools
- Test Driven Continuous Integration Framework
- Build Automation and Automated Deployment

08

Maintenance

07

Deployment

06

Testing

05

Development

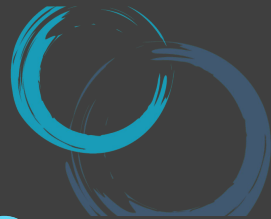
# OUR TECHNOLOGY PARTNERS

We work with the world's biggest & most trusted technology brands to provide our esteemed clients with unmatched value for money

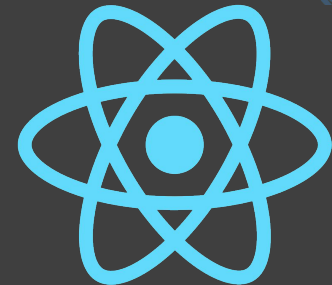
ORACLE®



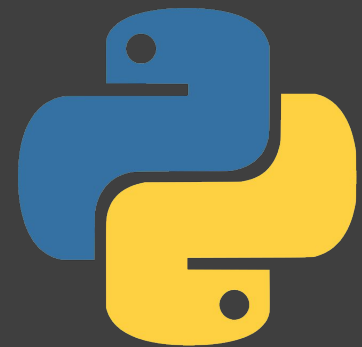
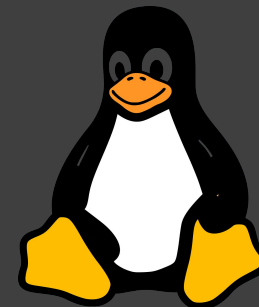
Azure



amazon  
web services™



RAILS



# MEET THE TEAM



**AMIT AGGARWAL**  
( FOUNDER )

9+ years of industry experience;  
OpenSource expert; Graduate, IIT  
Bombay; Sought after mentor &  
technology expert on Codementor.io

 <https://in.linkedin.com/in/amitaggarwal>



**ANUJ BHATIA**  
( HEAD - BUSINESS DEVELOPMENT )

18+ years of professional experience in  
management roles across diverse  
industries; Digital Marketing Expert;  
PG in International Business, IIFT

 <https://in.linkedin.com/in/anuibhatiaindia>



**PRINCE JAIN**  
( ADVISER )

10+ years of product related  
experience with extensive knowledge  
of e-commerce, mobile & web apps,  
online advertising, internet tech, CRM

 <https://in.linkedin.com/in/jainprince>



# OUR OFFICES

## INDIA

OpenCubicles Technologies Pvt. Ltd.  
907, Block B, Vipul Square. Sushant Lok 1  
Gurgaon, Haryana - 122001

## AUSTRALIA

Level 6, 221 Miller Street North Sydney  
NSW 2060

# SERVICES & SOLUTIONS

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**APP DEVELOPMENT**



**IT OUTSOURCING**



**CLOUD APP SECURITY**



**BIG DATA ON CLOUD**



**DATA SCIENCE**



**AI/ML DEVELOPMENT**

# OUR SERVICES

Focus on your product/service, trust us for **#everythingtech!**



**BLOCKCHAIN  
DEVELOPMENT**



**RPA**

# WEB DEVELOPMENT

We develop websites based on latest trends and UI/UX best practices. You can be assured of highly customized, cost-effective and timely project delivery when you trust us with web development. By building highly scalable and secure web apps with nextgen application solutions, we empower our clients in their journeys towards business growth, customer delight & enhanced profitability.



## Agile Development for faster final product release

Our team 'sprints' towards your goals, using Agile methodology for best-in-class project management.



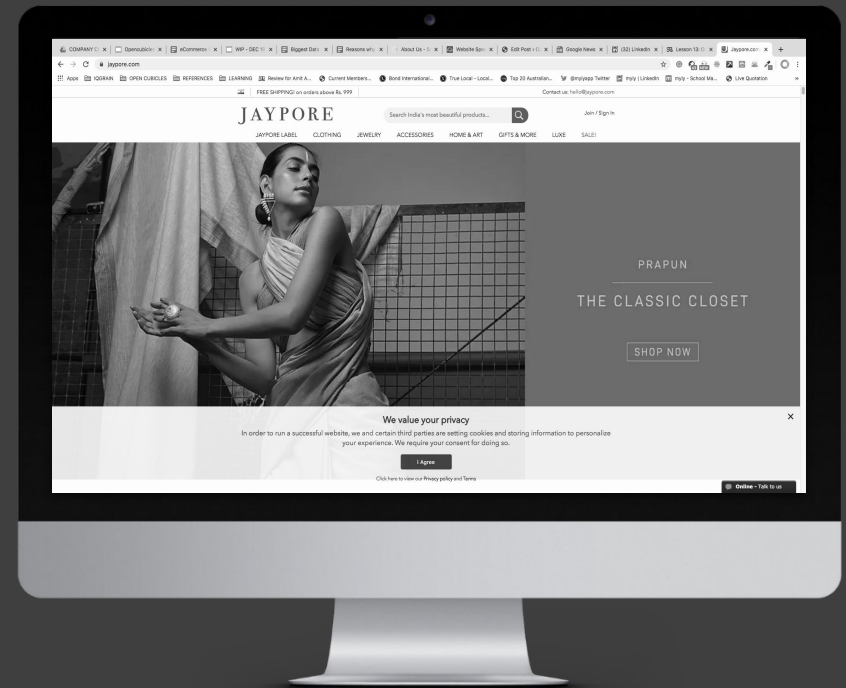
## Experience in all major php & Javascript frameworks

Our team has extensive experience in developing high-performance web apps using php & Javascript



## We build with SEO & Business Goals in Mind

All websites developed by us are search engine friendly & ready to attract traffic & revenue!



# MOBILE APP DEVELOPMENT

We believe that mobile apps are the drivers of customer engagement & business growth in today's hypercompetition. We develop user-friendly, intuitive mobile apps based on latest design sensibilities and UX best practices.



## Reliable Development & Extensive Testing

We develop mobile apps with a strong core, constantly testing them for security, usability & scalability issues



## Expertise in developing diverse types of apps

We can develop sturdy & scalable native, hybrid, web as well as Progressive Web Apps



## We build with scale & next versions in mind

Mobile apps are meant to be constantly refreshed and updated. Our foresight helps us in keeping your app relevant for your target audience



# OUR PORTFOLIO

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### eCommerce

App Development, Marketplace Integrations, Woocommerce, Shopify



### Green/Renewable Energy

App Development, Compliance & AI/ML Solutions, especially for solar energy sector



### Education

Mobile-based ERP & Learning Enhancement using AI/ML



### Financial Services

Blockchain Development, Big Data on Cloud, AI/ML, RPA



### Security & Enforcement

AI-based Premise & Infrastructure Security Solutions



### Research & Pharma

Big Data & AI/ML for prediction, hypothesis validation

# INDUSTRIES WE SERVE

Across industries, we handle **#everythingtech**, enabling companies to deliver incremental value & exceptional experience to their customers!



### Outsourcing

We provide scalable & economical IT outsourcing solutions to global clients of all sizes



### Cybersecurity

Big Data on Cloud, Cloud App Security, Cybersecurity Audit

JAYPORE

RITU KUMAR

VAN HEUSEN



**JAYPORE - eCommerce**

Aditya Birla Fashion and Retail (ABFRL)

**RITU KUMAR**

High End Fashion eCommerce

**Van Heusen**

Global eCommerce

**MILAGROW**

Consumer Appliances & Robotics



**MWP**

eCommerce / Publishing



**CURATED CONTENT**

Content Marketing



**ZOLANGO**

Cryptocurrency based eCommerce



**GO ENERGY GROUP**

Renewable/Green Energy

# OUR CLIENTS



**COGENSIA**

Marketing & Customer Service



**ANDELA**

Information Technology



**FORMBAY**

Renewable/Solar Energy



**THE GUTTER GUYS**

Household Services



**WORKBOOK.AI**

Education



**BENSLY**

Fashion eCommerce



**CYBLE**

Cybersecurity & Risk Management



**BODHI HEALTH EDUCATION**

Paramedical Training Resources

# OUR CLIENTS



**DAYAPURAM**  
Education



**CRAFT REVIVAL TRUST & INDIANCH**  
Social Entrepreneurship



**FOURSEVEN**  
Jewellery eCommerce



**FUNNELBUILDR**  
Conversion Optimization



**MAGILLA**  
Consumer Lending



**GREEN GUYS SOLAR**  
Renewable/Solar Energy



**HALSELL**  
Oil & Gas Exploration/Acquisition



**INTELLISPEX**  
Construction Industry Technology

# OUR CLIENTS



# TESTIMONIAL

Empowering The Education Industry in India With A Smarter Way of Delivering Knowledge!

## **PRAVEEN GADELLI**

CO-FOUNDER, *WORKBOOK.AI*

“When we launched IQGrain (now Workbook.ai), we were eyeing a sizeable market share of a highly competitive market dominated by well funded players. Being bootstrapped, we wanted to build a differentiated product, and excel as an educational institute management solution. We were keen on building a strong client base & launching a large array of ancillary services around it. Amit & team took up the challenge and delivered on all fronts. The synergies were so encouraging that they were roped into the core founding team. The result - we built an app that was best in class, secure and scalable, while keeping the costs rational. We hit the road running, thanks to OpenCubicles!”



# TESTIMONIAL

Helping thousands realize their dream sales!

## **CAMERON TANNER**

*HEAD OF SALES, SALESITY*

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"I have been working with OpenCubicles and Amit for many years. What I love about Amit is his ability to understand complex systems and let you know the real scenario. Working with off shore providers is often a challenge as it is difficult to assess the competency of the company in advance. I have never had an issue with Amit and his work is always delivered to the standard we expect. I have no hesitation in referring him to other companies."





# CONTACT US



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**THANK YOU**